

Request for a Voluntary Member Contribution for Government Relations Advocacy Work

The kitchen cabinet industry in Canada is facing **unprecedented threats** from offshore imports that are undermining the Canadian market. In addition, the housing market is down and while government has implemented Buy Canadian policies and Build Canada Homes, these policies have yet to demonstrate any benefit for our industry. Some companies have been impacted by the US tariffs forcing them to now look back to the Canadian market for business. This will continue to add pressure to an already highly competitive market.

CKCA has been a **vocal national voice** for the Canadian kitchen cabinet industry, speaking out in Ottawa and with national media on the current challenges facing our industry. With the support of a government relations firm since the fall of 2025, CKCA has made notable progress in raising greater awareness about the industry and, more importantly, pushing for federal government actions to support cabinet manufacturers – and the industry as a whole – through the country’s economic downturn, the Canada-U.S. trade talks, and the pressures from increased offshore imports and unfair trade.

CKCA has not had to conduct proactive advocacy initiatives in Ottawa in the past – **but today we must to ensure our industry remains viable and our future promising.** Government relations advocacy work and the unprecedented steps CKCA is taking to make the arguments for the industry with federal politicians and government officials – it all costs money.

CALL TO ACTION

CKCA requests a voluntary member contribution to fund continued advocacy work for July 1 – December 31, 2026, which includes the retention of a government relations firm to continue to engage appropriate politicians and government officials on behalf of the industry. We need to raise \$40,000. Requests for contributions will follow a **sliding scale based on a member’s employee numbers:**

Cabinet Manufacturers:

- \$125 (1-5 employees)
- \$200 (6-15 employees)
- \$300 (16-50 employees)
- \$450 (51 or more employees)

Dealers - \$200.

Associates - \$200.

Suppliers - \$450.



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THE VOICE OF THE
CANADIAN KITCHEN
CABINET INDUSTRY

CKCA requires this money to continue its advocacy work. It is a **voluntary contribution** and we trust our members will see the need in continuing to raise our voice and advance our interests in Ottawa.

Key Accomplishments To-Date with CKCA's Advocacy Work

Earlier in 2026, with financial resources raised through membership renewals, CKCA was successful in accomplishing the following:

- Appeared as a witness before a Senate Committee, (Foreign Affairs and International Trade), Topic: CUSMA and Canada's trade relationships with the US and Mexico. This was the first for CKCA and opens doors to future House Committee participation. (These meetings are televised and transcripts are recorded for permanent records.
- Federal budget submission – filed with Federal Government, expected to generate further consultations.
- Supported and participated in the Canadian Wood Product Alliance that has made excellent progress in attaining provisional tariffs on foreign imports that threaten our domestic market.
- Industry brief - Canadian Manufacturers and Exporters for discussion at a recent Prime Ministers Canada-US economic advisory committee, they are also using this document to leverage in ongoing engagement with federal departments on the trade and tariff files.
- Canadian Federation of Independent Business has spoken out publicly in support of the Safeguard and CKCA continues to work with this partner to speak up for small business.
- National media coverage on industry and trade issues — ongoing, with new media and advocacy sections added to the CKCA website.

Prior to Christmas (Sept-Dec 2025) CKCA formed a delegation of members who spoke to no less than a dozen Government officials to explain what was happening to our industry, most officials did not even know we existed – many more do now! The meetings included various departmental officials at Housing and Infrastructure, Finance, Global Affairs, as well as several MP's who are on key committees.

April–June 2026 Government meetings include:

- Senator Peter Boehm
- Karim Bardeesy, Parliamentary Secretary to the Minister of Industry
- Leslyn Lewis, MP when she attended the tour at Diamond CNC in May during the CKCA Spring Regional.
- Martin Moen, Associate Assistant Deputy Minister of International Trade and Chair, Canada-US Trade and Economic Task Force.
- Danielle Newman, Director, International Trade Branch, Global Affairs Canada.
- Chanel Sterie, Senior Policy Advisor, Office of the Minister of Government Transformation, Public Works and Procurement.

- Director of Policy, Office of the Minister of Housing and Infrastructure / Pacific Economic Development Canada.
- VP and officials with Build Canada Homes.
- Meeting currently pending with Defence Home Construction

The work continues.