

Canadian Kitchen Cabinet Association

Comparative Income Statement

	Actual Jan 01, 2024 to Feb 29, 2024	Budget Jan 01, 2024 to Dec 31, 2024	Percent
REVENUE			
REVENUE			
Membership Revenue - Calendar	160,486.27	170,340.00	-5.78
New Member Growth	23,598.00	18,360.00	28.53
Certification Applications	0.00	4,750.00	-100.00
Miscellaneous Sponsorship	0.00	25,000.00	-100.00
Total Membership Revenues	184,084.27	218,450.00	-15.73
National Forum Registration	0.00	83,000.00	-100.00
National Forum Sponsorship	0.00	27,000.00	-100.00
Total National Forum	0.00	110,000.00	-100.00
Spring Regional Registration	20,165.00	67,500.00	-70.13
Spring Regional Sponsorships	13,700.00	21,000.00	-34.76
Total Spring Regional Revenues	33,865.00	88,500.00	-61.73
Webinar Sponsorship	700.00	4,000.00	-82.50
Ligna/Eurocucina revenues	86,700.00	73,800.00	17.48
Cash Back Revenue (Scotiaban...)	0.00	3,000.00	-100.00
Interest Revenue	45.08	5,500.00	-99.18
Total Other Revenue	86,745.08	82,300.00	5.40
TOTAL REVENUE	305,394.35	503,250.00	-39.32
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EXPENSE			
Administration			
Wages	15,384.60	100,000.00	-84.62
EI Expense	357.56	1,468.77	-75.66
CPP Expense	883.36	4,055.50	-78.22
Group Insurance	1,312.88	6,200.00	-78.82
Professional Development	400.00	1,000.00	-60.00
Part Time Wages	647.50	2,000.00	-67.63
Telephone/Fax	325.18	2,000.00	-83.74
IT Services/Software Subscriptions	34.00	1,800.00	-98.11
Postage/Courier	810.01	2,000.00	-59.50
Stationery/Office Supplies	0.00	600.00	-100.00
Credit Card Charges	4,209.37	9,000.00	-53.23
Consulting Exp - Strategic Planni...	0.00	8,000.00	-100.00
Bank Charges	83.00	350.00	-76.29
Bookkeeping	517.50	3,100.00	-83.31
Review Engagement	0.00	7,850.00	-100.00
Liability Insurance	7,337.52	6,000.00	22.29
Computer Related expenses	12.98	1,600.00	-99.19
Legal	0.00	4,000.00	-100.00
Total Administration Expense	32,315.46	161,024.27	-79.93
Membership			
Certification -Testing Applications	0.00	4,500.00	-100.00
Consulting Expenses - Advocacy	3,000.00	9,000.00	-66.67
CFIB Membership	9,836.26	34,000.00	-71.07
CM&E Membership	0.00	2,000.00	-100.00
Membership Materials (stickers e...)	1,616.13	3,000.00	-46.13
Total Membership	14,452.39	52,500.00	-72.47
Events			
Ligna /Eurocina Expense	72,079.73	61,500.00	17.20
Total Ligna/ EuroCucina	72,079.73	61,500.00	17.20
Promotional Printing & Graphics	0.00	900.00	-100.00
Food & Beverage	0.00	39,000.00	-100.00
Audio Visual	0.00	12,000.00	-100.00
Entertainment	0.00	3,000.00	-100.00
Transportation	0.00	12,000.00	-100.00

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Travel and Accommodation	0.00	2,000.00	-100.00
Facility Rental	0.00	4,000.00	-100.00
NF Shipping	0.00	150.00	-100.00
Stationary/Office Supplies	0.00	200.00	-100.00
Speaker Fees/Honorarium	0.00	1,500.00	-100.00
Onsite Assistance	5,400.00	19,500.00	-72.31
Total National Forum Expenses	5,400.00	94,250.00	-94.27
Promotional Printing & Graphics	0.00	500.00	-100.00
Food & Beverage	0.00	29,000.00	-100.00
Audio Visual	0.00	9,000.00	-100.00
Staff Travel & Accommodation	0.00	2,000.00	-100.00
Photocopies & Supplies	0.00	500.00	-100.00
Speaker Expenses	0.00	1,500.00	-100.00
Event Assistance	3,400.00	19,500.00	-82.56
Signage & Shipping	0.00	300.00	-100.00
Transportation	0.00	12,000.00	-100.00
Total Spring Regional Expenses	3,400.00	74,300.00	-95.42
Total Events	80,879.73	230,050.00	-64.84
Outreach			
Membership/Event Reg Services	2,525.20	3,000.00	-15.83
Web Site Hosting & Development	750.00	6,000.00	-87.50
Promotion & Advertisement	2,894.40	12,000.00	-75.88
Communications Support	0.00	32,000.00	-100.00
Trade Show Participation	0.00	2,500.00	-100.00
Total Outreach	6,169.60	55,500.00	-88.88
TOTAL EXPENSE	133,817.18	499,074.27	-73.19
NET INCOME	171,577.17	4,175.73	4,008.91