



CKCA National Roundtable Discussion #8

**Productivity Output – What Every Manufacturer
Should Know**
March 24, 2021

Welcome!



Contact me any
time!

Sandra Wood
Executive Director

sandra@ckca.ca

613-493-5858



Housekeeping Notes

- Technical issues, we will reschedule.
- Session is being recorded, available “on demand” to share with staff later
- Q&A we will do at the end.

AGENDA

1. A little bit about CKCA
2. Goal of today's webinar
3. Sponsor 2020
4. Sponsor Superfici
5. Presentation by Luke Elias, Muskoka Cabinet Company
6. Q&A/Roundtable Discussion – we can extend an extra 15 mins if needed!
7. On-line forum discussions/handouts/recordings available afterwards.

**Use us!
We're here
to help**




CKCA
Medical
Benefits
Plan



CKCA
Market
Place



CKCA
On-line
Forum



CKCA
Surveys



CKCA
News



CKCA
Resources



CKCA
Savings



CKCA
Standards



GOAL FROM THIS PRESENTATION

- Provide a glimpse into an advanced wood manufacturing shop that continues to invest in new technologies and automation to improve productivity, creating reliable and predictable outputs, while still keeping costs for manufacturing at a level that allows the end-product to be competitively priced.
- Demonstrate how scalable automation can help address the increasing skilled labour shortage, regardless of whether there is a worldwide pandemic or any other crisis that can have a negative impact on the ability of workers to come to work.
- Learn about importance of collecting/analyzing data to make productivity/automations decisions and some pitfalls Muskoka has encountered on the Industry 4.0 journey.
- Explain why Luke Elias believes “there is a lot of money to be made in kitchen cabinet manufacturing”.



- Thanks to our sponsors – you're supporting the industry by supporting CKCA – we really appreciate it!





2020 Insight

ERP software for cabinet, furniture
and wood product manufacturers



Joerg Brauns

Manufacturing Team @ 2020



905-320-4433



Joerg.brauns@2020spaces.com

2020

From inspiration to installation, we help you **make great spaces for life.**



Inspiration



Professional design software



Online retail solution

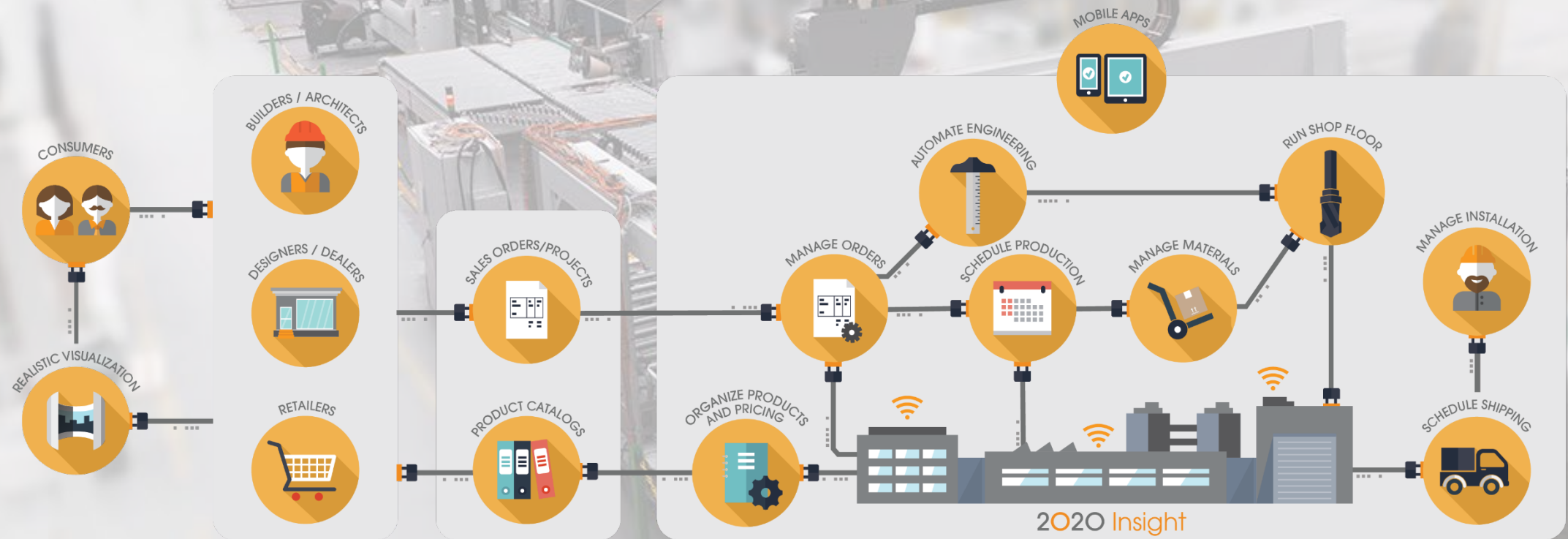


Manufacturing solution



Installation

The connected factory



2020 Insight



Revenue per \$ per payroll



facebook.com/2020spaces



[@2020spaces](https://twitter.com/2020spaces)



[2020 Spaces](https://www.youtube.com/2020spaces)



[2020 Inc](https://www.linkedin.com/company/2020-inc)



[@2020 spaces](https://www.instagram.com/2020_spaces)

The North American Leader In Automated Finishing Solutions





The Top 5

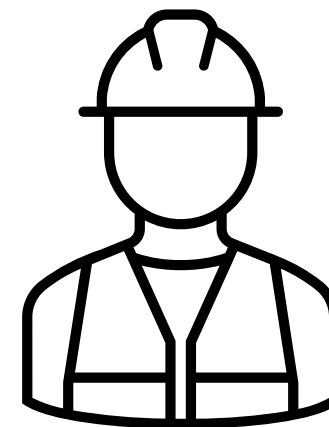
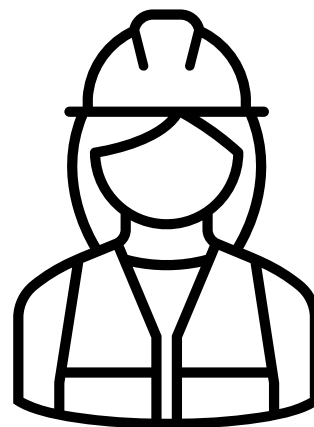
Manufacturers Share Their Top Reasons For The Labor Crisis They're Facing

1

FINDING PEOPLE WILLING TO WORK

“When we started the hiring search for the finishers, we discovered there aren’t any...”

-Robert Malandrino, Alkay Kitchen Cabinets
Toronto, ON



Despite employers’ plans to increase their workforce after the COVID-19 lockdown, one in four small businesses in Canada are finding it difficult to rehire workers to jumpstart their operations.

The problem? Most out-of-work Canadians want to stay on government assistance programs instead, a survey by the Canadian Federation of Independent Business (CFIB) revealed.



2



Lack of consistency in the quality of
the finished product

Limited Production Capacity From Hand Spraying

3



Regular callouts, tardiness, and no shows (substance abuse issues)

4

I'm calling in sick because I'm have
an eye problem.

I can't see myself coming
into work today.





5

PAINTER BURNOUT

CONTACTS AND CLOSING



Wade Christensen West
wchristensen@superficiamerica.com
704-340-3146

Tony McAuley - East
tmcauley@superficiamerica.com
647-533-0153



Winning Photo Caption:
Taming the Robot Beast!



Presenter

Luke Elias
President
Muskoka Cabinet Company

MUSKOKA
CABINET COMPANY



Is there a likeness?



Luke Elias
President
Muskoka Cabinet
Company

Thank you!!

2020

 **superfici**
america



Questions?

Comments

General Discussion



DECOR
CABINET COMPANY

*Watch for our
next webinar
April 28 at 1pm*



Samuel Scott
Product Development
Decor Cabinets

Virtual Showroom– Getting your customers ready to shop

- Are you getting the most out of your website?
- Are your customers ready to buy when they come in to your showroom?
- How can virtual transform your showroom?

Hear from one manufacturer what they are doing to get the most from their website and help their customers be better prepared to make those all-important purchase decisions.