

After 31 months! – Finally, we meet face-to-face again!

Host hotel: Delta Waterloo (DHW) - 110 Erb Street West, Waterloo, ON

Ground Transportation Please see details in the program for bus times. You have the option to take your car. Parking at the Delta Waterloo has been negotiated at a 50% discount - rate \$6/day.

Wi-Fi code at the Hotel is: 9297110

Wednesday, September 28, 2022 - Pre-Conference Event

Location: Blum Headquarters – 6775 Maritz Drive, Mississauga

2:00 – 4:00 PM CKCA Board Meeting (Board Members Only)

4:00 – 7:00 PM Tour of Blum Canada and Reception

7:30 PM Bus departure to Delta Hotel Waterloo

Thanks to Blum for sponsoring the transportation, tour and reception this evening.



Thursday, September 29, 2022

7:00 – 8:20 AM Registration Desk (pick up headsets etc.)

Thanks to our Sponsor of Delegate bags and lanyards



8:00 AM Breakfast and Welcome from CKCA Board (Silver Lake Room, DHW)

8:30 AM Depart for Plant Tour – *(Transportation is provided)*

9:00 AM - 10:45 AM Plant Tour Chervin Kitchens (3541 Broadway Street, Hawkesville, ON)

Thanks to our Tour Sponsor:

10:45 AM Depart from Plant Tour – *(Transportation is provided)*







11:30 - 1:15 PM Plant Tour and Lunch – Royce Ayr

Thanks to our Tour and Lunch Sponsor



1:30 PM Depart for Plant Tour – *(Transportation is provided)*

- 2:00 - 5:00 PM** **CKCA Business Networking and Tour - Conestoga College** (Woodworking Centre of Ontario, Doon Campus, 299 Doon Valley Drive, Kitchener, ON)– Tour one of North America’s leading training centres for woodworking. Hear from the college about the programs and various faculties. Option to also tour the faculty where the Bachelor of Interior Design program is housed.
- 3:00 PM** **Conestoga College** (Cambridge – Fountain St. Campus, 850 Fountain Street South, Cambridge, Main Atrium A1203)
Love What You DO! - Meet your Future Employers
Mix and mingle with college students and hear from industry: **Corey Laurysen, Laurysen Kitchens, Trevor Chaulk, Chaulk Woodworking, Ethan Kroetsch, Student at Conestoga College, Amrita Bhogal, Sunrise Kitchens, Richard Lipman, WMC (Moderator).**
- Thanks to our Sponsor:  **WMC CFB**
Wood Manufacturing Council
Conseil des fabricants de bois
- 5:00 PM** Depart from College Tour, back to hotel
- 6:30 PM** **Meet in hotel lobby for Departure to evening dinner**
- 7:00 – 7:30 PM** **Reception – Bingemans** (425 Bingemans Centre Drive, Kitchener)
- Thanks to our Sponsor:  **Richelieu**
Hardware
- 7:30 – 9:30 PM** **Oktoberfest Dinner & Games (Bowling) Night – Bingemans**
- Thanks to our wine/beer sponsor:  **G*GRASS®**
- Thanks to our dinner sponsor:  **HÄFELE**
- 9:45 PM** Bus starts shuttle back to hotel (ongoing)
- 11:00 PM** **Final bus shuttle departure**

Friday, September 30, 2022

- 7:00 AM** **Registration Desk Open/Breakfast (Silver Lake Room, DHW)**
- 7:30 AM - 8:00 AM** **Supplier Updates** - a high level summary of new products/services
- 8:15 AM** Depart for Plant Tour – *(Transportation is provided all day)*
Thanks to our Transportation Sponsor:



9:00 - 10:45 AM Plant Tour [Barzotti Woodworking](#) (2 Watson Rd. S., Guelph)

Thanks to our Sponsor:



10:45 AM Depart from Plant Tour – *(Transportation is provided)*

11:45 - 1:30 PM Plant Tour and Lunch [Woodland Horizon](#)
(128 Wellington Street N., Drayton, ON)
Thanks to our Plant Tour and Lunch Sponso



1:30 PM Depart from Plant Tour – *(Transportation is provided)*

2:30 PM Plant Tour [Kraemer Kitchens](#) (6626 Sideroad 17, RR#2,
Wallenstein, ON)
Thanks to our Plant Tour Sponsor:



3:15 PM Depart from Plant Tour – *(Transportation is provided)*

3:45 – 5:00 PM Showroom Tour Chervin Kitchens
(20 Benjamin Road, Waterloo, ON)
Thanks to our Showroom Sponsor:



5:15 PM Depart from Plant Tour – *(Transportation is provided)*

6:45 PM Reception (Silver Lake Ballroom, DHW)
Thanks to our Reception Sponsor:



7:30 – 11:00 PM President's Dinner & Entertainment (Silver Lake Ballroom, DHW)
Presenters Michael Kirwin, Senior Vice-President, Business Development,
Canadian Federation of Independent Business and Vincent Caron, Director,
Policy & Ontario Government Relations, Canadian Manufacturers and
Exporters

Thanks to our
Wine Sponsor:



Thanks to our Dinner/Entertainment
Sponsor:



Saturday, October 1, 2022

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| 7:30 AM | Breakfast (Silver Lake Room, DHW) |
| 8:00 – 9:00 AM | Supplier Updates – a high level summary of new products/services |
| 9:00 – 10:00 AM | <p>The Ever-Changing Sales World...Are You Adapting? Presenter: Andrew Wall, Sandler Group</p> <p>Join Andrew Wall from the Sandler Group, world leaders in sales, sales management and leadership. Learn how quickly sales has changed from pre-pandemic times, 2020-2022 pandemic times to the future. The CCOVID period encouraged significant home improvement investments and now there are concerns over current or future recession and its impact on businesses. Being as efficient and effective with each sales opportunity will become essential again. Andrew will share Sandler's thoughts on these topics and provide some sales team "today concepts" to maintain your "ideal customer" business rolling through your businesses.</p> |
| 10:00 – 10:30 AM | Refreshment Break |
| 10:30 – 11:30 AM | <p>Focus Forward: The Future of our Industry Presenters: Peter Mate (Planit Canada), Luke Elias (Muskoka Cabinet Company), Jason Varelli (Biesse), Tommy Gagnon (Automa Tech Robotik) and Stephan Kleiser, Kleiser Media (Moderator)</p> <p>The future is now! MES, Analytics, Data Visualizing and Manufacturing Field Devices – these are just some of the terms we are all getting to know. But what do they mean to our industry? How is automation and robotics addressing current and future challenges including supply chain, demographic shifts, global competitiveness and labour shortages? This session is a window in to what is to come – don't miss this great session!</p> |
| | <p>Thanks to our Session Sponsor:</p>  |
| 11:30 AM | Closing remarks CKCA President |
| 11:45 AM | Grab and Go Lunch (Silver Lake Room, DHW) |
| 12:00 PM – 2:00 PM | Manufacturer's Roundtable (for kitchen cabinet manufacturers only) (Grand River A&B) |
| 2:20 PM | Depart for Airport (Hamilton, Waterloo, Pearson) – (Transportation is provided) |